

## Closing Thoughts

How many people wrote the Declaration of Independence? How many? Give me an answer. Thomas Jefferson, right? Thomas Jefferson. Benjamin Franklin helped. Roger Livingston? Robert Sherman. Sam Adams -- all right -- John Adams and his wife helped. But it turns out there were 56 editors of the Declaration of Independence. It takes a team. It takes a team to form a country. This is my close now, so pay attention. I want you to act as a team and I want you to rehearse together, work together as a team. And it takes a lot of work behind the scenes. John Hancock got his name out there now there's a building in Boston because of it. But it takes a team. Now let's -- speaking of teams, this is from a few years ago. Team work in presentations is crucial, okay? Let's just say that you're a quarterback and you drop the ball when your kicker goes to kick it and then you get tackled right before the goal line. This close to getting your venture funded. You can sit around and cry all day long. But nobody wants that. You want to be that team. So as you team and you've developed your business, uh, new venture -- new venture funding proposals -- work as a team, act as a team, and be the team that gets to raise their hands. Thank you very much.